

Financing

Many companies now see the advantages of not spending scarce cash resources to fund the capital purchase of IT hardware and software.

Businesses varying in size from start-ups to huge multinationals are deriving significant benefits from leasing their equipment.

To assist our customers seeking finance, Visionbase Software Ltd has partnered with **Reality Finance Solutions**, a leading specialist funder in the IT & Hi Tec equipment arena.

Making *it* happen

Leasing allows you to acquire the equipment you need when you need it, yet pay for them when you receive the benefits, allowing you to conserve your working capital and enhance your cashflow.

Reality Finance Solutions offers the best success rate for securing funding, documentation is simple and minimal and the in-built upgrade path **RealityPLUS** allows extra equipment to be added on at anytime without penalty.

Total Solution Funding

In addition to the actual tangible equipment we are able to arrange finance for implementation services, cabling and other "installation" costs:

- Funding is 100% allowable against taxable profits.
- The monthly payments are fixed for the term to protect against the effects of inflation.
- Fixed payments also give predictable budgeting and a guarantee that adverse movements in UK interest rates will not affect you.
- Packages are highly flexible including end of term options that allow you to replace the equipment "old for new" or to continue using the existing equipment indefinitely.

Finance is subject to status, a facility fee of circa £95+vatt will be payable.



Leasing through Visionbase Software Ltd provides the following benefits;

Easy to Upgrade or Add-on

You can exchange or add on predetermined percentages of the original project cost without financial penalty.

Assists Cashflow

You can spread your payments over the expected lifetime of the equipment and avoid committing valuable cash to depreciating assets.

Tax Efficiency

Monthly lease payments are treated as a revenue expense and are therefore 100% allowable against taxable profits.

Protect Your Credit Lines

This will be a source of funding completely independent of your normal credit lines leaving them intact for traditional uses such as day to day working capital.

No Security Required

Usually no security is required, the equipment itself is all the security that is needed.

Competitive Rates Reality is not reliant on any single source for funding and can therefore access the market to obtain the best rates possible.

Reality Finance Solutions

Lease finance is now recognized as the most efficient option for the funding of IT and High-Tec Equipment. It provides a flexible and cost effective means of keeping pace with technology and enables businesses to acquire the infrastructure they need when they need it.